TP 14711E

Directory of Pacific Coast Container Ports, Terminals, and Services

Prepared for:
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Policy Group
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By:
Hanam Canada Corporation
Victoria, BC

January 2007

TP 14711E

Directory of Pacific Coast Container Ports, Terminals, and Services

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January 2007

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16. Abstract

This directory is a companion document to TP 14710E Container Capacity Expansion Plans at Pacific West Coast Ports. It is a compilation of stakeholder groups and includes contacts, detailed descriptions and pictures of each port and terminal.

Stakeholders include communities, governments, retailers, warehouse operators, port authorities, regional transportation agencies, shipping lines, terminal operators, longshore workers, intermodal truckers, railways, intermodal yard operators, container storage yards

Data was gathered mainly from private sector stakeholders: shipping lines, terminal operators, and railroads. Information was also obtained from all the Port Authorities that have container terminals.

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Document d'accompagnement :
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16. Résumé

Ce répertoire est un document qui accompagne le TP 14710F *Plans d'agrandissement de la capacité des conteneurs dans les ports de la côte du Pacifique*. Il s'agit d'une compilation des groupes d'intervenants, et comporte les noms des personnes-ressources, des descriptions détaillées et des photos de chaque port et terminal.

Les groupes d'intervenants comportent les collectivités, les gouvernements, les détaillants, les exploitants d'entrepôts, les administrations portuaires, les organismes régionaux de transport, les compagnies maritimes, les exploitants de terminaux, les débardeurs, les camionneurs intermodaux, les chemins de fer, les exploitants de gares intermodales, et les parcs à conteneurs.

Les données ont été recueillies essentiellement auprès d'intervenants du secteur privé : compagnies maritimes, exploitants de terminaux et chemins de fer. Des renseignements ont été également procurés auprès de toutes les administrations portuaires qui ont des terminaux à conteneurs.

17. Mots clés	18. Diffusion
Répertoire, ports à conteneurs de la côte du Pacifique de l'Amérique du Nord, terminal portuaire à conteneurs, transports maritimes	Disponible en ligne à www.tc.gc.ca/pol/en/menu.htm

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Canada

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Executive Summary

There are more than a dozen stakeholder groups involved in container port expansion and supply-chain planning. We gathered data mainly from private sector stakeholders: shipping lines, terminal operators, and railroads. We also obtained information from all the Port Authorities that have container terminals. Some of the many stakeholders are:

- **Communities** – Communities usually accommodate port authorities to minimize off-site port related impacts, land use conflicts, at-grade rail crossings, port and rail yard noise and truck traffic from intermodal freight movements.
- **Governments** – In Canada, the federal government owns most of the land that the terminals are on and expects a reasonable return on this investment.
- **Retailers** – Strive to bring in goods at the lowest price and operate large distribution centers to get customers the products when they want them.
- **Warehouse Operators** – Store goods for smaller wholesalers or retailers.
- **Port Authorities** – Landlords for terminal operators with much to gain from investments that improve their ability to attract shipping lines. In the US, Port Authorities are municipally owned.
- **Regional Transportation Agencies** – Regional transportation priorities often include the movement of people, which sometimes conflict with freight efficiency needs.
- **Shipping Lines** – The customers attracted by increased capacity in leading to more reliable service and lower costs.
- **Terminal Operators** – Terminal operators strive for higher efficiency and compete for increased market share within the Port.
- **Longshore Workers** – Unload ships and load trucks and rail cars.
- **Intermodal Truckers** – May work for a salary from a larger company or may be independent owner operators.
- **Railroads** – Railway strive for regular reliable service. Railroads must work with all stakeholders, because their capacity expansion is system wide and has many inter-jurisdictional impacts.
- **Intermodal Yard Operators** – Transfer containers between rail cars and truck and may be associated with a port terminal or with a railroad.
- **Container Storage Yards** – Some companies rent space for storing containers and recondition them for reuse.

To assist the reader with understanding the corporate relationships in the container terminal industry on the Pacific West Coast of North America we have prepared the following table.

Container Terminal Corporate Relationships

Location	Terminal Name	Operator	Owner
Los Angeles, CA	APM	Maersk	Maersk
	Seaside	Seaside	Evergreen
	APL	APL	NOL
	B135-139	Trapac	Mitsui OSK
	West Basin	MTC	YM, China Ship
	Yusen	Yusen	NYK
Long Beach, CA	Pier J South	SSAT	
	Pier A	SSAT	
	Pier C	SSAT	
	Pier G	ITS	K-Line
	Pier J	ITS	K-Line
	Pier F	TSI	OOIL
	Pier E	Cal United	Hyundai
	Pier T	Total	Hanjin
Oakland, CA	Oakland Int'l	SSAT	
	Maersk	APM Terminals	Maersk
	Nutter	Seaside	Evergreen
	APL	Eagle Marine	NOL
	Hanjin	Total Terminals	Hanjin
	TransBay	TransBay	K-Line
	Trapac	Trapac	Mitsui OSK
Portland	Terminal 6	MTC	
Seattle, WA	Terminal 18	SSAT	
	Terminal 5	APL	NOL
	Terminal 46	Total Terminals	Hanjin
Tacoma, WA	APM Terminals	APM Terminals	Maersk
	Evergreen	Evergreen	Evergreen
	Husky	K-Line	K-Line
	Olympic	MTC	Yang Ming
	Washington	Hyundai	Hyundai
Vancouver	Deltaport	TSI	Ontario Teachers
	Vanterm	TSI	Ontario Teachers
	Centerm	DP World Vancouver	DP World
	Fraser-Surrey	Fraser Surrey Docks	MacQuarie
	Lynnterm	Western Stevedores	
Prince Rupert	Fairview	Maher	
Manzanillo	SSA	SSAT	Hutchison
Lazaro Cardenas	Lazaro Cardenas	LCT	Hutchison
Ensenada	Ensenada	ACTSI	Hutchison
Balboa	Panama	Panama Ports	Hutchison

CONTAINER TERMINALS – CANADA

Delta

Please See Port of Vancouver for administrative information.	
TSI Terminal Systems Inc. (Subsidiary of OOIL) 1300 Stewart Street Vancouver, BC V5L 4X5 Mail to: 1285 Franklin Street Vancouver, BC V6A 1J9 Contact: Norman Stark, President *Morley Strachen, VP Bus Dev & Strat Plan Glenn Allen T: 604-2519283 www.tsi.bc.ca Vancouver Deltaport 2 Roberts Bank Delta, BC V4M 4G5 P: 604-215-5740 F: 604-215-5741 Contact: Colin Donaldson, Terminal Manager T: 604-215-5708 Berths: 2 Depth: 15.85 m Area: 65 ha (160 acres) Container Capacity 24,000 TEU @ 3 high Reefers: 600 Gate: 6 lanes pre-gate, 14 main gate Scales: 2 Hours: 700-1600 Mon to Fri Vessel: 24 hours Rail: 24 hours Late gates & Saturday gates available 8 Tracks, 1067 m each	 DeltaPort, Delta Evergreen Maersk China Shipping Grand Alliance: NYK, OOCL, Hapag-Lloyd Zim CMA-CGM

Fraser River

Fraser Port Authority
400- 625 Agnes Street
New Westminster, BC V5M 5Y4
Contact:
Alan Domass, President & CEO T: 604-524-6655
*Ed Cargl, VP Bus. Development T: 604-524-6655
www.fraserportauthority.com

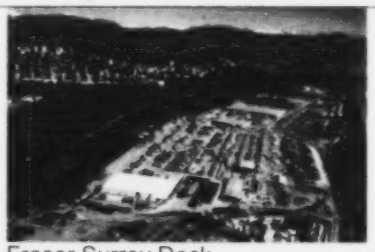
Main Exports:
1. Logs
2. General cargo
3. Cement
4. Lumber
5. Pulp

Main Imports:
1. General cargo
2. Steel
3. Autos
4. Wood products

Fraser Surrey Docks LP
(owned by MacQuarie Infrastructure Group, New York)
11060 Elevator Road
Surrey, BC V3V 2R7
T: 604-581-2233
F: 604-588-4811
Contacts:
Gino Crisanti, CEO T: 604-582-2230
Bill Wehnert, VP Sales & Mktg T: 604-582-2236
Jeff Scott, Director Operations T:604-582-2282
Dhar Dhaliwal, Director Finance T: 604-582-2227
Mike McLeod, Mgr. Rates & Sales T: 604-582-224
Email: interact@fsd.bc.ca
www.fsd.bc.ca

Pacific Rim Stevedoring
9560 Alaska Way
Delta, BC V4C 4R8
T: 604-585-7961
F: 604-585-8313

Hours of Operation: 700-1600 Mon-Fri
Berths: 2
Cranes: 5
Area: 130 acres



Fraser Surrey Dock

Hapag Lloyd
Hamburg Sud
China Shipping
Maruba

Prince Rupert

Prince Rupert Port Authority
200- 215 Cow Bay road
Prince Rupert, BC V8J 1A2
Tel: 250-627-8899
Fax: 250-627-8980
Email: pcorp@rupertport.com
Web: www.rupertport.com
Lorne Keller, VP Marketing Ext 228
Don Krusel, President & CEO
Current traffic- 4 CN freight trains per day

Prince Rupert

Exports 2006

	1000 tonnes
Wheat	4,420
Coal	2,260
Petroleum Coke	390
Logs	110
Barley	240
Grain Screen	30
Wax	17
Chemicals	35
Low Pressure Gas	7
Subtotal	7,509

Fairview Terminal
Maher Terminals of Canada Corp. (MTCC)
North Fleet St.
Elizabeth, NJ 07201
www.maherterminals.com
Contact: Frans vanRiemsdyk
908-665-2100 Ext 5109

Hours of Operation
Total berths: 2
Length 400 meters
Depth: 16 meters
Cranes: 3 Super Post Panamax 8 with Phase 2
Area: 58 acres Phase 1, 165 Acres Phase 2

Fairview Terminal

Vancouver

Vancouver Port Authority 1900 Granville Square 200 Granville Street Vancouver, BC V6C 2P9 P: 604-665-9000 F: 604-665-9007 Contact: *Jim Cox, VP Infrastructure Dev. T: 604-665-9047 Contact: jim.cox@portvancouver.com www.portvancouver.com Gordon Houston, CEO Chris Badger, VP Operations Patrick McLaughlin, Director Container Development T: 250-356-7483 *Peter Xotta, Director Bus. Dev. 665-9049 ScottGalloway, Director Dev. Brian Yamaguchi, Mgr., Trade Dev. Cont. 665-9115 Carmen Ortega, Trade Dev Coordinator 665-9043 Cindy Sun, Mgr. Trade Dev. China 665-9115 *Larry Sawrenko, Director Finance & Stats 665-9158 *Trevor Peach, Planning & Dev. Terminal 2 665-9335 Container Ship Berths: 6 Container area: 149 acres Container cranes: 17	 Burrard Inlet- Port of Vancouver
Top Containerized Export Commodities 1. Wood pulp 2. Lumber 3. Peas, Beans, Lentils 4. Waste Paper 5. Soya Beans 6. Hay & alfalfa	Top 10 Containerized Import Commodities 1. Consumer products 2. Home & building products 3. Furniture 4. Textiles & clothing 5. Industrial machines & parts 6. Auto parts
Top 5 Export Markets 1. Japan 2. China 3. South Korea 4. US 5. Brazil Total trade: $43 billion	Top 5 Import Markets 1. China 2. Japan 3. Taiwan 4. South Korea 5. Hong Kong

TSI Terminal Systems Inc. (a subsidiary of OOIL, Hong Kong) Mail: 1285 Franklin Street Vancouver, BC V6A 1J9 P: 604-251-9200 F: 604-215-5701 Contact: Mike McLellan, Terminal Mgr Berths: 2 Depth: 15.5 m Area: 31 ha (76 acres) Capacity: 7,000 TEU @ 3 High Reefers: 280 Gate: 9 lanes in, 3 lanes out 2 Scales Hours: 700-1630 Mon-Fri Vessel: 24 hours Rail: 24 hours Late gates and Saturday gates available 5 Tracks 300 m each	 Vanterm, Vancouver Grand Alliance- NYK, OOCL, Hapag-Lloyd Cosco, K-Line, Yang Ming, Hanjin
DP World Vancouver a subsidiary of **DP World, Dubai, UAE** 777 Centennial Road Vancouver, BC V6A 1A3 T: 604-252-2468 F: 604-252-2494 Contact: *Cliff Stuart, VP Operations T: 604-252-2468 http://portal/pohub.com http://www.dpworld.com Berths: 2 Depth: 12.2 to 15.5 meters Area: 28 ha (73 acres) Storage capacity: 12,000 TEU Cranes: 4 Rail: Intermodal yard: 3 tracks totaling 840 m Total ondock rail: 3,112 m CP & CN Rail	 Centerm, Vancouver Maersk MOL Hyundai
Western Stevedoring Lynterm West Gate 95 Brooksbanck Ave North Vancouver, BC www.westeve.com T: 604-904-2800 F: 604-904-2801 Contact: Frank Vick, Manager, Terminal Operations T: 604-904-2825 fvick@western.com *Keith Moger, VP Operations T: 604-904-2854 *Paul McKay, Marketing Mgr T: 604-904-2853 No container ship service at present. CN Rail	 Lynterm, North Vancouver

CONTAINER TERMINALS – MEXICO

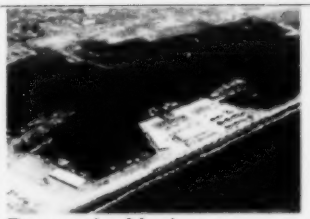
Ensenada, Mexico

Administracion Portuaria
Integral de Ensenada, SA de CV
Blvd. Teniente Azueta 224
Recinto Portuario CP 22800
Ensenada, Baja California
Mexico
Tel: 52-646-178-2860
Fax: 52-646-174-0370
marketing@apiensenada.com.mx
www.puertoensenada.com.mx

Ensenada International Terminal
Blvd Teniente Azueta #224
Int. Recinto Portuario 22800
Ensenada, Baja California,
Mexico
Tel: 52-646-178-8801
Fax: 52-646-178-8804
www.enseit.com

Operator:
ICTSI International Container Terminal Services Inc.
a subsidiary of **Hutchison Port Holdings Group**
Hong Kong
http://www.hph.com/business/ports/america/mexico/eit.htm

MICT South Access Road
Manila 112, Phillipines
Sales America:
Marcelo Suarez



Ensenada, Mexico

Hapag Lloyd
Maersk
APL
CSAV/ Maruba
Hanjin

Maximum Channel Depth: 40 feet
Berths: 1 Container Cranes: 4
Storage: 32 acres, 6,500 TEU
Reefers: 288
Container volume estimate: 1000 TEU

2001	2002	2003	2004	2005	2006
28	58	49	42	79	109

Container composition 2004:
44% were imports for the Maquila Sector
41% were finished products, assemblies & perishables for exports
15% were trans-shipments to the US

Lazaro Cardenas, Mexico

Terminal Operator:
LC Terminal de Contenedores SA de CV (LCT)
Av. Heroica Escuela Naval Militar no. 2623
Col. Centro, C.P. 60950
Cd. Lazaro Cardenas, Michoacan, Mexico

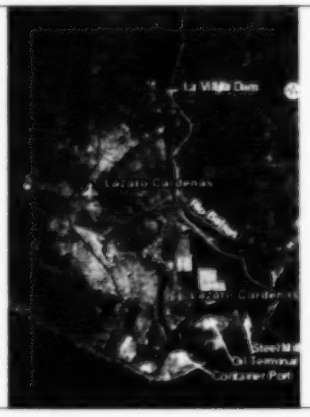
51% owned by
Hutchison Port Holdings Group
Hong Kong
http://www.hph.com/business/ports/america/mexico/eit.htm
Contact: Gonzalo Ortiz, General Manager
Tel: 52-753-533-0500
Fax: 52-753-533-0590

Lazaro Cardenas, Mexico

Maersk
Hapag Lloyd
APL

Maximum Channel Depth
Berths: 1 now being expanded to 4
Container Cranes: 2 now
Acres of storage: 38 now being expanded to 212
Container volume estimate (2001-2006)

2001	2002	2003	2004	2005	2006
120	130	140	150	160	375



Lazaro Cardenas, Mexico

Terminal Operator:
LC Terminal de Contenedores SA de CV (LCT)
Av. Heroica Escuela Naval Militar no. 2623
Col. Centro, C.P. 60950
Cd. Lazaro Cardenas, Michoacan, Mexico

51% owned by
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Hong Kong
http://www.hph.com/business/ports/america/mexico/elt.htm
Contact: Gonzalo Ortiz, General Manager
Tel: 52-753-533-0500
Fax: 52-753-533-0590

Lazaro Cardenas, Mexico

Maersk
Hapag Lloyd
APL

Maximum Channel Depth
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120	130	140	150	160	375

Manzanillo, Mexico

Cordinacion General De Puertos Y Marina Mercante
Manzanillo, Colima, Mexico
Angel Gonzales Rul Alvidrez, Director

Lease Holder:
Hutchison Port Holdings Group
Hong Kong
http://www.hph.com/busiess/ports/america/mexico/eit.htm

Operator:
SSA Mexico – Manzanillo
Carretera Manzanillo- Santiago S/N
Terminal Especializada de Contenedores
28200 Manzanillo, Colima,
Mexico
Tel: 52-314-331-1000
Fax: 52-314-336-6643
Web: http://www.ssamarine.com
Contact: *Troy Hatherell
Email: troy.hatherell@ssamexico.com

Manzanillo, Mexico
SSA Mexico Container Terminal

APL
Hapag Lloyd
Hanjin
MOL
Mediterranean Shipping
K-Line
Evergreen
Neptune Orient
NYK

Total berths: 2 Depth: 16 meters
Cranes: 4 Acres: 36
Warehouse: 4,800 square meters
Fumigation facilities
Reefers: 288 fixed plugs, 96 power pack plugs
Gates: 8, 2 inbound scales

Annual TEU, 2001-2006 period

2001	2002	2003	2004	2005	2006
300	426	430	440	446	800

Rail service by Ferromex
Two tracks 500 meters each

Main Exports: melons, fruit, vegetables
Imports: automobiles, steel coils, minerals, paper products, machinery

Imports:
Nissan ships auto parts to a plant in Tennessee through Manzanillo.

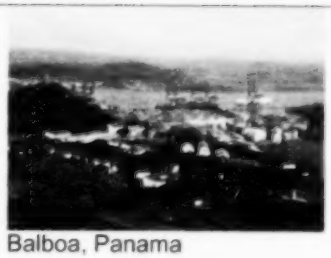
CONTAINER TERMINALS – PANAMA

Balboa

Panama Ports Company
Arnulfo Arias Madrid Avenue, Building 1501
P.O. Box 0843-00574
Panama, Republic of Panama
Tel: 507-207-5100
Fax: 507-232-5697

Owner: Hutchison Port Holdings Group
Hong Kong
Web:
http://wwwhph.com.hk/business/ports/america/panama.htm

Operator: SSA Panama
Contact: Jamie Sasso, VP Marketing
T: 507-430-9804
Hours of Operation: 24 h/d 365 d/y
Berths: 1 adding 2
Cranes: 3 now adding 9 more
Acres: 21
Reefers: 468

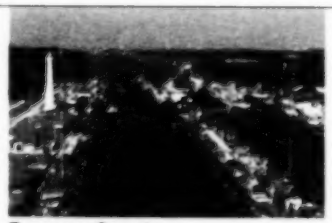


Balboa, Panama

Maersk

Panama Canal Authority

Contact: Rodolpho Sabonge, Director, Planning & Mktg



Panama Canal

CONTAINER TERMINALS – UNITED STATES

Long Beach

The Port of Long Beach
Trade & Maritime Services
925 Harbor Plaza
CA 90802
Contact: Don Snyder, Director
www.polb.com
T: 562-590-4111

Dr. Robert Kanter, Director Planning
T: 562-590-4154
Richard Steinke, Executive Director
Donald Snyder, Director Trade & Maritime Service
T: 562-590-4111
Arthur Fry

Container Ship Berths: 39
Container Area: 1,424 acres
Container cranes: 89

Port of Long Beach

Top 5 Export Commodities 2003

1. Machinery	$2.2 billion
2. Plastic	1.6
3. Electrical Machinery	1.2
4. Meat	1.0
5. Organic chemicals	0.9

Top 5 Import Commodities
1. Machinery
$14.5
2. Electrical Machinery
13.7
3. Vehicles
8.0
4. Toys & Sports Equipment
4.9
5. Furniture and Bedding
3.9

Leading Trading partners:
China, Korea, Japan

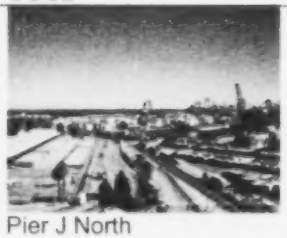
SSAT Long Beach Terminal
700 Pier A Plaza
Long Beach, CA 90813
T: 562-491-4081
F: 562-491-1027
Contact: Pieter Suttorp, General Manager
T: 562-491-4060
Pieter.suttorp@ssamarine.com
Web: www.ssamarine.com
www.emodal.com

Berths: 3 Depth: 50 feet
Area: 170 acres
Storage for 24,000 TEU
Cranes: 10
Reefer outlets: 652
Gate: 29 lanes
On dock rail yard capable of simultaneously working two 8,000 foot long stack trains.

Pier A

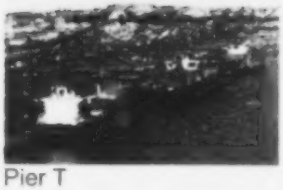
China Shipping
Yang Ming
K-Line
Cosco

SSA Marine- Matson Terminal 1521 Pier C Street Long Beach, CA 98013 T: 562-495-8657 F: 562-491-5723 Contact: Paul Gagnon, General Manager T: 562-495-8600 Email: paul.gagnon@ssamarine.com Web: www.ssamarine.com www.emodal.com Berths: 1 (Int'l) Depth: 42 feet Area: 70 acres Storage: 4,000 TEU grounded capacity 1,384 chassis slots Off-dock container yard 17 acres Reefer box spaces: 114 Cranes: 3	 Pier C Matson- domestic
Cal United Terminals 1200 Pier E Street Long Beach, CA 90802 T: 562-435-8235 F: 562-437-8095 Contac: Randy Leonard, General Manager T: 562-499-2431 Email: rleonard@shipcut.com Web: http://www.shipcut.com Berths: 2 Depth: 48 feet Area: 95 acres Storage for 14,400 TEU grounded containers 2,500 FEU chassis slots Cranes: 5 Reefer outlets: 400 Gate: 11 lanes, 6 scales Rail spurs	 Pier E- Hyundai APL (NOL) MOL
Long Beach Container Terminal Inc. 1171 Pier F Avenue, Berth F10 Long Beach, CA 90802 T: 562-435-8585 F: 562-437-1206 Contact: Anthony Otto, VP Ops & Mktg Email: Anthony.otto@lbcti.com Web: www.lbcti.com www.emodal.com Berths:3 Depth: 50 feet Area: 102 acres Cranes: 7 Reefer outlets: 240 Chassis slots: 3,600 On dock rail transfer facility.	 Pier F OOCL NYK Hapag Lloyd Maersk

International Transportation Service (K-Line) 1281 Pier J Avenue Long Beach, CA 90802 T: 562-435-7781 F: 562-590-6768 Web: www.itslb.com Contact: Michael Fogarty, Asst. VP Cust. Serv. T: 562-590-6804 Michael.fogarty@itslb.com Berths: 8 Acres: 246 acres Cranes: 16 On dock rail.	 Pier G K-Line Cosco Yang Ming Hanjin NYK Hapag Lloyd Hamburg Sud OOCL
International Transportation Service (K-Line) 1281 Pier J Avenue Long Beach, CA 90802 T: 562-435-7781 F: 562-590-6768 Web: www.itslb.com Contact: Michael Fogarty, Asst. VP Cust. Serv. T: 562-590-6804 Michael.fogarty@itslb.com Web: www.emodal.com Berths: 8 Depth: 36-42 feet Acres: 246 Cranes: 16 Reefer Outlets: 384 Chassis slots: 4,000 On dock rail	 Pier J North K-Line Cosco Yang Ming Hanjin Hamburg Sud Hapag Lloyd Maruba Polynesia Lines OOCL NYK
Pacific Container Terminal SSA Marine 1521 Pier J Avenue Long Beach, CA 90802 T: 562-983-1001 F: 562-432-3834 Web: www.ssamarine.com www.emodal.com Contact: Sal Ferrigno, General Manager T: 562-983-1001 email: sal.ferrigno@ssamarine.com Berths:8 Depth: 42-48 feet Area: 256 acres Cranes: 17 Storage: 6,228 TEU ground import storage 6,088 empty containers 3,001 wheeled imports Cranes: 16 Reefer outlets: 685 On dock rail container transfer facility.	 Pier J South Cosco K-Line Yang Ming Hanjin CMA CGM MSC

Total Terminals International (Hanjin)
TTI (Hanjin) Terminal Pier T
301 Hanjin Road
Long Beach, CA 90813
P: 562-256-2700
F: 562-499-3579
www.totalterminals.com
www.mtcorp.com
Contact: Scott Melin, General Manager
T: 562-256-2705
Email: smelin@totalterminals.com
Hours: 7:30-17:00

Berths: 6 Depth: 55 feet
Acres: 345
Cranes: 14
Reefer outlets: 1,088
On dock rail with a capacity of 4 trains.


Pier T

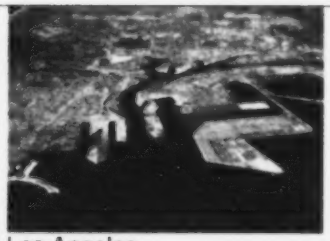
Hanjin
K-Line
Yang Ming
China Shipping
Wan Hai
Sinotrans

Los Angeles

Port of Los Angeles Marketing Division
425 South Palos Verdes Street
San Pedro, California 90731
T: 310-732-3840
F: 310-831-4896
Contact: Jim MacLellan, Director of Marketing
Eric Caris, Assistant Dir. Mktg
Masashi Morimoto, Assitant Dir. Mktg

Email: marketinginfo@portla.org
www.portoflosangeles.org

Container Ship Berths: 30
Container Area: 1,686 acres
Container Cranes: 77


Los Angeles

Containerized imports
Top 5 in 1000TEUs 2005

1.	Furniture	544
2.	Toys	168
3.	Electronic equipment	151
4.	Footwear	132
5.	Women's & infant wear	130

Containerized exports
Top 5 in 1000 TEUs 2005

1.	Paper Products	165
2.	Fabric	94
3.	Pet & animal feed	63
4.	Mixed metal scrap	43
5.	Soybeans & soy products	34

Trading partners- Top 5 in cargo value 2005

1.	China	$88.3 billion
2.	Japan	33.7
3.	Taiwan	12.9
4.	South Korea	6.7
5.	Thailand	6.5

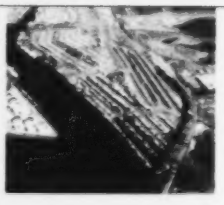
West Basin Container Terminal
2050 John Gibson Blvd.
San Pedro, CA 90731
P: 510-238-4418
F: 310-241-1330
Hours: 700 -16:30

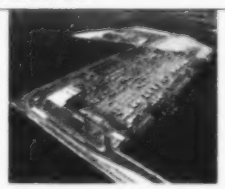
www.wbctla.com
www.csclla.com
www.mtcorp.com

Berths: 1 Depth 45-53 feet
Area: 75 acres
Cranes: 4

West Basin Berth 100

China Shipping
Yang Ming
K-Line
Cosco
Hanjin
Sinotrans
Zim

West Basin Container Terminal LLC A joint venture between Yang Ming, China Shipping and Marine Terminal Corp., Oakland 2050 John S. Gibson Boulevard SA Pedro, CA P: 310-519-2349 www.wbctla.com Berths: 4 Depth: 35-45 feet Area: 186 acres Cranes: 5	 West Basin Berth 121-131 China Shipping Yang Ming K-Line Cosco Hanjin Sinotrans Zim
Trans Pacific Container Corp. Traypac Inc. P.O. Box 1178 Wilmington, CA 90748-1178 T: 310-830-2000 www.trapac.com Berths: 5 Depth: 35- 53 feet Area: 173 acres Shop: 28,000 ft^2 Cranes: 11	 Mitsui OSK China Shipping Norasia CSVA ZIM Wan Hai APL Hyundai CMA-CGM
Port of Los Angeles Container Terminal Port of Los Angeles Real Estate Division 425 S. Palos Verdes Street San Pedro, CA 90731 T: 310-732-3860 www.portoflosangeles.org Berths: 2 Depth: 40-45 feet Area: 86 acres Cranes: 3	 Berth 206
Yusen Terminals Inc. 701 New Dock Street Terminal Island, CA 90731 T: 310-548-8000 www.yti.com Berths: 5 Depth: 35-45 feet Area: 185 acres Shop: 23,400 ft^2 Cranes: 10 Gate: 16 in, 7 out, 6 scales Near dock rail facility	 NYK OOCL Hapag Lloyd

Seaside Transportation Services LLC (A joint venture between Evergreen Shipping and Marine Terminal Corp., Oakland) 389 Terminal Island Way Terminal Island, CA 90731 www.egala.com www.evergreen-america.com Contact: John Bennett, Sales Import T: 714-822-6810 Email: johnbennett@evergreen-america.com Berths: 3, Depth 38-45 feet Area: 205 acres Shop Cranes: 8	 Evergreen Hatsu Italia Maritima
APL Terminal Eagle Marine 614 Terminal Way Terminal Island, CA 90731 T: 310-548-8700 Contact: Michi Logan, Client Service Mgr T: 310-548-8912 Berths: 4 Depth: 50 feet Area: 292 acres Maintenance shop: 55,000 ft^2 Cranes: 12 Gate: 13 lanes in, 12 out Real time computer system for vessel Reefer plugs: 600	 APL Hyundai MOL ANZDL Fesco Hamburg Sud Maersk
APM Terminals 2500 Navy Way Terminal Island, CA 90731 T: 310-221-4000 www.apmterminals.com Berths: 6 Depth: 55 feet Area: 484 acres Cranes: 14 Maintenance shop Rail operations building Gate: 36 inbound lanes, 20 out Reefer plugs: 1,800 Rail 12 tracks each 2,500 feet long capable of handling 8 305 foot double stack railcars for a total capacity of 96 rail cars 6 adjacent storage tracks, each 6,400 feet and capable of handling 21 305 foot double stacked railcars for a total capacity of 126 railcars Transportation corridor for rail and highway traffic	 Maersk Horizon (Domestic)

Oakland

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Port of Oakland
530 Water Street
Oakland, CA
T: 510-627-1100

Contacts:
Wilson Lacey, Director Maritime
Gerald Serventi, Director Engineering
www.portofoakland.com

Container ship berths: 19
Container Area: 643 acres
Container cranes: 32

Rail Service: BNSF & UP

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Oakland
Area at lower right is being redeveloped for Berth 21

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Top 10 Import Commodities
1. Beverages
2. Machinery
3. Fuel Oil
4. Wood
5. Furniture & bedding
6. Vehicles
7. Steel products
8. Plastic
9. Preserved food
10. Electrical machinery

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Top 10 Export Commodities
1. Wood pulp
2. Iron & steel
3. Edible Fruits & nuts
4. Beverages
5. Meat
6. Grain, Seed & Fruit
7. Cotton + yarn & fabric
8. Fuel oil
9. Cereals
10. Preserved Food

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Top 5 Import Sources
1. China
2. Japan
3. Thailand
4. Taiwan
5. Malaysia

About $33 billion/y in total trade
About 750 million t/y total.
About 175,000 t/y parts and products for technology companies.
China generates nearly half the total trade.
77% of trade with Asia.

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Top 5 Export Markets
1. China
2. Japan
3. Korea
4. Taiwan
5. United Kingdom

About $1.2 billion/y in agricultural products.

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APM Terminals
1425 Maritime Street
Oakland, CA 94607
Tel: 510-271-1000
Contact: Martin Poulson, VP Proj. & BD
T: 510-271-1000
www.apmterminals.com
Berths: 4
Water depth: 42 feet
Area: 45 ha, 111 acres
Covered storage: 10,408 m2
6 A frame cranes
Reefers: 618

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Maersk

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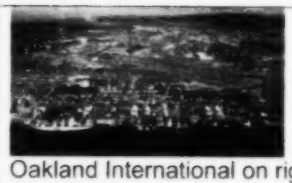
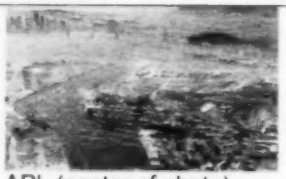
Transbay Container Terminal (95% owned by K-Line) 2500 Seventh Street Oakland, CA 94607 Tel: 510-839-8228 Fax: 510-839-5242 Berths: 2 Depth: 42 feet Area: 20 ha, 49 acres Cranes: 2 A frame	 TransBay K-Line
Transpacific Container Service Corp. (100% owned by Mitsui OSK) 2800 Seventh Street, Berth 30 Oakland, CA 94607 Tel: 510-286-8600 Fax: 510-286-8601 www.trapac.com Berths: 2 Depth: 42 feet Reefer Capacity: 282 Area: 13 ha, 33 acres Cranes: 3 A Frame	 Traypac Mitsui OSK
Total Terminals International LLC (a subsidiary of Hanjin) 2505 Middle Harbor Road Oakland, CA 94607 Tel: 510-267-3500 www.ttioak.com Berths: 2 Depth: 50 feet Area: 49 ha, 120 acres Cranes: 4 A Frame Reefers: 332	 Hanjin, Total Terminals is on left

Oakland International Container Terminal 1717 Middle Harbor Road Oakland, CA 94607 *Kevin Mehlberg, Terminal Manager Tel: 510-433-1610 Fax: 510-238-4420 Email: Kevin.mehlberg@ssamarine.com Web: www.ssamarine.com Automated availability: Tel: 510-433-1810 http://b58.tideworks.com Appointments scheduled through www.emodal.com Operator: SSA Marine, Seattle Size: 150 acres Water depth: 50 feet Berths: 3 Area: 59 ha, 146 acres Cranes: 6 ZPMC 65-ton post-Panamax Truck gates: 12 in, 6 out Scales: 11 Hours: 800-1600 Rail service: Directly to north is the Joint Intermodal Transfer Facility (JIT) for near-dock train operations, Serviced by the BNSF and UP Rail. No on-dock rail. Reefer Services: 1000 reefer plugs Heavy lift service: 100 LT max	 Oakland International on right Terminals are adjacent
Eagle Marine Services Ltd. 1579 Middle Harbor Rd. 3rd Floor Oakland, CA 94607 Tel: 510-272-8000 Contact: Danny Aven, Client Service Mgr. T: 510-272-2888 Email: danny_aven@apl.com www.eaglemarineservices.com Owner of lease: APL a subsidiary of NOL (Neptune Orient Lines, Singapore) Berths: 4 Water depth: 42 feet Storage Area covered: 4,459 m2 Area: 32 ha, 79 acres Cranes: 4 A Frame Reefers: 374	 APL (center of photo) APL (NOL) Hyundai MOL

Seaside Transportation Services LLC
(Joint venture of Evergreen America Corp. and Marine Terminal Corp., Oakland)
5190 Seventh Street
Oakland, CA 94607
Tel: 510-891-0990
Contact: Simon Kiefer, Sales
T: 510-633-5080
Email: simonkiefer@evergreen-america.com
www.oak7th.com

Operator: Marine Terminals Corp.
5190 Seventh Street
Oakland, CA 94607
Phone (510) 645-2400
Voice Response Unit (888) SHIP-MTC
Fax (510) 763-9086
www.mtcorp.com
Berths: 2
Water depth: 42 feet
Area: 24 ha, 58 acres
Storage: Import grounded 2,580 TEU
Export grounded: 3,318 TEU
Empty: 6,224
Reefers: 310
Cranes: 4 Post-Panamax, 1 Panamax

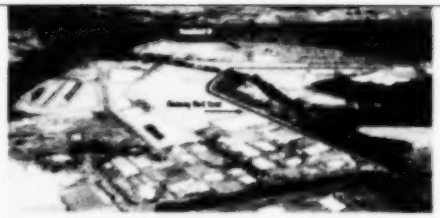
Nutter

Evergreen
Hanjin
Yang Ming
Cosco
Sinotrans
Cho Yang Line
L Line
DSR Senator

Portland

Port of Portland
Marine Marketing
Box 3529, Portland, Oregon 97208
Tel 503-944-7258 800-547-8411
Fax: 503-944-7250
www.portofportland.com/marine

Export Commodities:
paper products, peas, lentils, frozen potatoes and frozen vegetables



Terminal 6
Port of Portland
7201 North Marine drive
Portland, OR
Tel 503-289-3949
Fax: 503-283-2467
Hours: 800-1200, 1300-1700 Mon-Fri

Marine Terminals Corporation
805 Broadway, Suite 410
Vancouver, WA 98660-3277
Tel: 503-227-0028
Jerry Klein, Sales 360-759-0588

Number of container ship berths: 3
Draft on Columbia River is 12.2 meters and is being deepened to 13.1 meters
Acres: 200 Total, 125 for containers
Reefer Plugs: 620

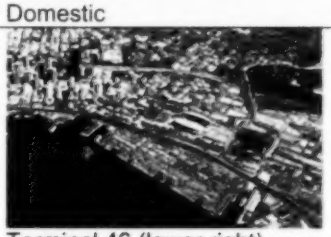
Equipment: 32 container handlers, 42 yard tractors, 72 yard chassis for loading & unloading
Gate: 9 incoming, 4 outgoing, 6 scales
Intermodal Facility 53 acres
Rail tracks: 8 tracks totaling 20,185 feet can accommodate 82 double stacked cars
On dock capacity: 3 trains simultaneously
Storage capability: 2 additional trains adjacent to T-6
Annual intermodal yard capacity: 1,100 trains
Distance from vessel to train: 457 meters
BNSF and UP Rail
Space for storing 7,700 TEUs at the rail facility

Portland

China Shipping
Yang Ming
Hyundai
ZIM

Seattle

Port of Seattle P.O. Box 1209 2711 Alaskan Way Seattle, WA 98111 T: 206-728-3000 F: 206-728-3754 Contacts: Charlie Sheldon, Director Ms. Tong Zhu, Director Int'l Relations T: 206-728-3112 Email: zhu.t@portseattle.org Larry St. Clair, Leasing Rep T: 206-728-3768 Bill Heath, Leasing Rep T: 206-728-3379 www.portseattle.org Container Ship Berths: 9 Container Area: 464 acres Container Cranes: 23	 **Seattle**
Top 5 Export Commodities 1. Agricultural crops 2. Electronic & Scientific Equipment 3. Wood products 4. Industrial machinery 5. Medical equipment Two way trade: $32 billion/y.	Top 5 Export Markets 1. Japan 2. Canada 3. Taiwan 4. China 5. United Kingdom
Eagle Marine Services (A subsidiary of APL, a subsidiary of NOL, Singapore) 3443 W. Marginal Way Seattle, WA 98106 206-933-4646 Contact: Pat Kroy, Client Service Mgr T: 206-933-4669 Email: pat_kroy@apl.com Berths: 3 Area: 74 hectares, 182 acres Maintenance Shop: 48,000 ft2 Cranes: 6 Reefer plugs: 600 Gate: 6 lanes in, 2 out, 4 reversible On dock 34 acre intermodal yard to UP & BNSF Rail Storage for two full trains	 Terminal 5 APL (NOL) Hyundai MOL

SSA Terminals 2400 11th Ave. SW Seattle, WA P: 206-654-3700 F: 206-654-3778 Contact: Lee MacGreggor, Gen. Mgr. T: 206-654-3700 www.ssamarine.com Berths: 4 Depth: 50 feet Area: 79 ha 196 acres Covered storage: 97,000 ft2 Cranes: 11 Reefer plugs: 1,227 Gate: 14 In, 12 out Scales: 8 Hours: 700- 1645 (I) 800-1645 (E) Mon- Fri	 Terminal 18 China Shipping, Cosco Many others
Matson Terminal 25 (domestic) SSA Marine 3225 East Marginal Way South Seattle, WA 98134 T: 206-461-9169 F: 206-654-3814 Contact: Paul Weisdepp, Gen. Mgr.	 Terminal 25 Domestic
Total Terminals Inc. (a subsidiary of Hanjin) 401 Alaskan Way Seattle, WA 98104 206-622-9130 Contact: *Joe Deliva, Operations Area: 36 ha, 88 acres Maintenance shop: 34,000 ft2 Berths: 2 Dept: 50 feet Cranes: 6 Reefers: 426 Gate: 9 lanes in, 8 out	 Terminal 46 (lower right) Hanjin Cosco K-Line Yang Ming CSAV

Tacoma

Port of Tacoma
PO Box 1837
Tacoma, WA 98401
T: 253-383-5841
F: 253-593-4570
Contact: Wendy Pollack, Container Port Bus.
T: 253-383-9405
Brendan Duggan, Int'l Container Carriers Leased Term
T: 253-383-9405
Sandy Miller, Ind. Develop. & Real Estate 428-8694
Michael Zachary, Planning & Logistics 428-8639
Julie Collins, Economic Deveopment 428-8609
Email: wpolack@portoftacoma.com
www.portoftacoma.com

Container Ship Berths: 9
Container area: 533
Container cranes: 24

Port of Tacoma

Top Export Commodities (2004)

1.	Grains	$1.96 billion
2.	Machinery	0.44
3.	Vehicles & auto parts	0.43
4.	Meat	0.29
5.	Plastic	0.25

Top Import Commodities:

1.	Machinery	$ 7.80 billion
2.	Vehicles & autoparts	4.39
3.	Toys & sports equip	1.12
4.	Footwear	1.05
5.	Furniture	0.83

Top Trading Partners (two way trade)

1.	Japan	$12.0 billion
2.	China incl. Hong Kong	8.26
3.	Korea	3.19
4.	Taiwan	1.97
5.	Malaysia	0.43

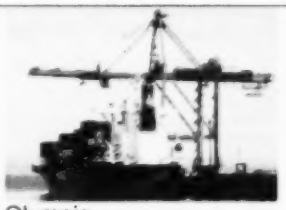
APM Terminals Pacific Ltd.
1675 Lincoln Ave.
Tacoma, WA 98421
T: 253-593-8750
F: 253-680-4404

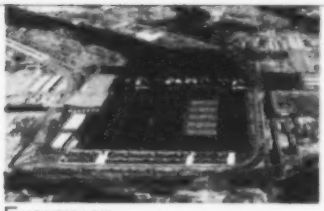
Hours: 800-1700 Mon 800-1945 Tues, Thursday 800-2145 Wed, Fri, 800-1200 Sat

Berths: 2 Depth: 15.5 meters
Area: 135 acres (55 ha)
Container parking stalls: 4,700
Cranes: 5
Gate: 8 inbound, 6 outbound, 6 scales
Reefer Plugs: 875

APM

Maersk

Husky Terminal & Stevedoring Inc. 1101 Port of Tacoma Road Tacoma, WA 98421 T: 253-627-6963 F: 253-680-2852 Leaseholder: K-Line, Japan Area: 93 acres, 38 ha Cranes: 4 Gate: 7 inbound, 4 outbound, 6 inbound scales, 1 outbound scale Reefer plugs: 460 Hours: 800-1200, 1300-1700 Mon-Fri On dock access to North Intermodal Yard served by BNSF and UP Total track length 6,947 meters Capacity: 68 doublestack cars on the ramp	 Husky K-Line Hanjin Yang Ming
Washington United Terminals (WUT) 1815 Port of Tacoma Road Tacoma, WA 98421 T: 253-396-4900 F: 253-396-4931 Web: www.uswut.com Berths: 2 Depth: 15. Area: 80 acres, 32 ha Cranes: 4 Lanes: 6 in, 4 out, 2 reversible Reefer Plugs: 352 Hours: 800-1200, 1300-1700 Mon-Fri On dock access to Hyundai Intermodal yard served by BNSF and UP Rail Yard is 23 acres and has 5,140 meters of track Capacity 52 double stack cars on the ramp	 Washington Hyundai MOL APL
Olympic Container Terminal 710 Port of Tacoma Road Tacoma, WA 98421 T: 253-779-6500 F: 253-627-1677 Web: www.octtac.com Operated by Marine Terminals Corp. (MTC) On dock access to North Intermodal Yard served by BNSF & UP Berths: 1 Depth: 15.5 meters Area: 54 acres Cranes: 4 Gate: 5 inbound, 2 outbound, 2 scales Reefer Plugs: 300	 Olympic Yang Ming Cosco Hanjin

Evergreen Terminal Owned by Evergreen America Corp., operated by Marine Terminal Corp. (MTC) 4015 SR 509 North Frontage Road Tacoma, WA 98421 T: 253-680-2200 F: 253-896-8319 Contact: Aurea Astro, Sales T: 425-646-4234 Email: aureaastro@evergreen-america.com Berths: 2 Depth: 15.5 meters Cranes: 7 Area: 148 acres, Gate: 10 inbound lanes, 6 out, 6 scales Reefer plugs: 764 Web: www.egatac.com Hours: 800-1200, 1300-1700 Mon-Fri 23 acre on dock PCT Intermodal yard served by BNSF & UP Total track length: 7,176 meters Capacity: 72 double stacked cars on the ramp	 Evergreen Evergreen CMA-CGM

CONTAINER YARDS

Bridge Terminal Transport (BTT)	*David Paine	Operations Manager	604-940-5522 EX 222
Canadian Intermodal Services (CIS)			604-324-2700
Coast 2000 Terminals	*Kevin Oullette		604-270-3625
Delta Container (Delco)			604-970-7725
Marco Marine Container (Marco)	Richard Barry	Operations Manager	604-253-0071

GOVERNMENT

Transport Canada	*Chris Hoff	Mgr., Trade corridor Project	
	*Lori Young	Regional Director Programs	604-666-2387
Environment Canada	*Ken Brock	Head Habitat	604-940-4690
Fisheries & Oceans Canada	Jeff Johnson	A/Chief, Habitat & Enforcement Branch	
Fraser R. Estuary Mgmt	Anna Mathewson	Manager	604-775-5756
Parliamentary Info & Research	Allison Padova	Economics Division	
BC Min of Transportation	*Lisa Gow	Director, Pac Gateway Br.	250-387-2672
	Perry Dennis	District Manager Transport Perry.dennis@gov.bc.ca	604-660-8300
	Gordon Eisenhuth	Bridge Eng.	
	Kirsten Pedersen	Director, Trans Polic Branch	
	Linda Rogers	Sen. Mgr, Pac Gateway Br.	
BC Min of Economic Dev	Kirk Handrahan	Director, Infrastructure Dev. Kirk.handrahan@gov.bc.ca	250-952-0678
G. Vancouver Reg. Dist.	Theresa Duynstee	Policy & Planning	604-451-6024
Vancouver	Dale Bracewell	Planning Dep.	
	Ian Fisher	Planning Dep.	
Delta	Jim Hathaway	Interim Public Works Director	970-874-7566 X243
Surrey	Paul Ham	Gen Mgr Engineering	604-591-4340
	*Vince Lalaond	Mgr. Transportation	604-591-4314
	*James Bowen	Transportation Planner	604-591-4314
Langley	B. Hummel	Act Dir. of Eng, Env & Parks	604-514-2827
	John Manson	Engineering	
Prince Rupert	Jim Rushton	Econ Dev Officer	250-627-5138
	Lorne Keller	VP Marketing	
Seattle	*Robert Scully	Urban Design, Dept of Planning & Urban Dev.	206-233-3854
Ensenada	Carlos Gonzales	Economic Development	

LABOR

BC Maritime Employ Assoc.	Frank Pasacreta	President	604-688-1155
	*Grant Mebs	Exec VP	
CAW Local 2006	Paul Johal	President Cawbc1@caw.ca	800-665-3553
	*Paul Uppal	Business manager	604-522-8975
Teamsters Union 31	Stan Hennessy	President shennessy@teamsters31.ca	604-540-6009
	Larry Sargeant		
ILWU Local 500, 502, &514	Glen Bolkowy	President	604-254-7131
	*Peter Haines	Secretary Treasurer	604-254-7131
ILW Canada	Tom Dufresne		604-254-8141
	*Ken Bowder	Secretary treasurer	
United Transportation Union (BNSF)			
CAW (CN Rail)			
United Steelworkers (CP Rail)			
Teamsters Canada Rail Conference (CP Rail)			
Int'l Brotherhood of Electrical Workers (CP Rail)			

RAILROADS

BC Rail Port Subdivision	*John Lusney	President, BCR Properties	604-678-4744
	*John Layton		604-678-4744
CN Rail, Calgary	Peter Marshall	Senior VP, Western Reg.	
	Graham Dallas	Deltaport rep	
CN Rail, Calgary	*Doug Haddenlach	Sales Director, Int'l Sales	403-299-0652
	Ted Wheaton	Account Development ted.wheaton@cn.ca	888-668-4626 Ext0690
CN Edmonton	Roger Stenwalt	Manager Eng. Services	780-472-4077
	Cathy Whiteman	Service Design	780-421-6941
	Richard Kummen	Director of Sales, Forest Prod.	604-589-6536
	Mark Hallman	Prince Rupert Proj.	905-669-3384
CN Transload	Ron Borden		905-760-5074
CP Rail, Calgary	Jennifer Smith	Marketing	403-319-7087
CP Rail, Delta	*Rick Poznikoff		604-940-7227
Southern Railway of BC	*John Van der Burch	President	604-527-6353
	*Frank Butzlaar	Exec VP	604-521-1966
BNSF Rail	Peter Rickershauer	VP Network Development	
	Jim Tidsworth	Director Network Dev.	
	Rick Wilson	Director of Port Dev.	
	*Bernard Szewczyk	Sales Mgr	604-520-5224
	LaDonna Grubbs	Mgr Customer Support	308-763-2273
	Amy Whiting	Account Mgr	360-715-9009
	Len Cocolicchio		
	*Jeff Schulz	Rail Eng. Mgr	360-705-7901
TXX Rail, Chicago	Ron Sucik		312-543-7419
Railway Assoc of Canada	Clifford McKay	President & CEO Railcan.ca	613-567-8591
	Chris Jones		
	Elizabeth Storey	Policy Development	613-564-8104
Railroad Ind. Inc., Oakland	Decklan Brown		510-913-1226

SHIPPERS

Can. Mfg. & Exporters	Jayson Meyers	Chief economist	866-713-7802
	*Werner Knittel	VP BC Division	866-713-7802
Can Retail Shippers Assoc.	Doug Stewart	President, CRSA Logistics	604-941-8228
	*Bob Warner	BC Div.	604-941-8228
	Louise Yako	Director Policy & Comm	604-888-5319
Canfor	Lee Coonfer	Public Affairs Lee.coonfer@canfor.com	604-661-5225
		Marketing	604-261-5111
Shipping Federation of Canada, Montreal	Michael Broad	President	514-849-2325
Chamber of Shipping	Rick Bryant	President	604-681-2351
	Bonnie Gee		
Agri-Food Trade Serv. Can.	Dennis Pervis	Sen. Mkg & Trade Officer pervisd@agr.gc.ca	604-666-7905

SHIPPING LINES

Company	Name	Title	Phone
Maersk	*Alan Race	Operations	905-366-3357
Cosco Container Lines	*Dave Bedwell	Exec VP	604-895-8803
	*Mark Caldwell	Deputy Sales mgr	604-895-8842
APL	Alex Carvega	Traffic	416-620-6676 X275
	*Nathan Pathmanathan	Marine Operations Mgr	604-684-6088 X537
	Chuck Savre	Seattle Port Manager	
MOL (Mitsui OSK)	*Brent Coulthard	Vice President	604-640-7410
	*Dawson Wells	Export Sales	
Hyundai	*Robert Pedrio	Sales	604-601-2900
Hanjin	*Ken Mitchell	Operations	604-331-4507
	J.H. Ryu	Regional Mgr (Seattle)	
China Shipping	*Joseph Lee	General Manager	604-331-7323
	*Mark Cockle	Supervisor	604-331-7329
K-Line	*Quentin Newman	General Manager	604-630-4750
OOCL	*Michael Young	Operations	604-689-4144
Evergreen	*Arnold Wang	Manager	604-639-8050
Yang Ming	*Elie Kozhaya	General Mgr	604-602-6666
CMA-CGM	*Ajit Menon	Regional Manager	604-681-0987
Zim	*Nick Sanate	Sales	604-693-2335
	Alan Pierce	Traffic Manager	604-693-2345
CSVA	*Pat Mathews	Sales	604-699-6133
Hamburg Sud	*Peter Eriksen	Sales	604-891-7300
Hapag Lloyd	*Michael McKinstry	Logistics Manager	604-639-2600
Pacific Int'l Lines	*Ralph Steffenhagen	Traffic Dep't Manager	604-273-6182
Wan Hai, Phoenix	*Ryan Valcoma	Inside Sales	602-567-9056
Maruba, Vancouver	*Ralph Steffenhagen	Traffic Dep't Mgr	604-273-6141
NYK	Jim Fairweather	General Manager	604-891-7342
	*Ming Zeng	Sales	604-891-7353

* Interviewed

TRANSLOAD FACILITIES

WestNav Cont. Serv. Ltd	*Dave Barber	Operations Manager	604-580-1013
Ocean Container Serv.	Brent Einarson		604-968-0137
Westrans	*Ken Shimida	Operations	604-244-1975
Columbia Containers			
Euro Asia Transload	Coleman Tokei	VP Sales	604-515-1499

TRUCKING AND FREIGHT FORWARDING

Can. Int'l Freight Forwarding Association	George Khun	Executive Director	
	Craig McKay	Chair, Western Reg cmckay@wlrbc.com	604-273-8611 X3339
BC Trucking Association	Paul Landry	President	604-888-5319
Shipping Fed of Canada	Michael Broad	President	514-849-2325